

Strategic Value Investing Q1 2019 Update May 2019



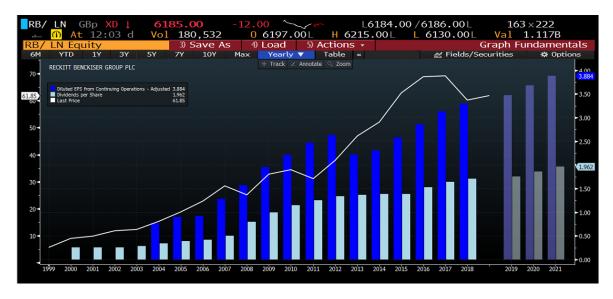
- . The noise and the signal / Carlos Jarillo
- . An update on the LTIF Classic Portfolio / Marcos Hernandez
- . An update on Natural Resources / Urs Marti
- . Conclusion and Q&A / Alex Rauchenstein

Key message: The LTIF Classic and LTIF Natural resources have started the year well. We expect a solid performance over 2019



The noise and the signal





Source: Bloomberg



The noise and the signal





Source: Bloomberg



- . The LTIF Classic is up 20% in Q119. End-April NAV is EUR 422 (+21% ytd.)
- The quarterly performance is not that useful. Last 12m the fund is up +3%. The 3Y and 5Y annual performance is +7%, getting closer to our 10% target
- . Main outperformers in Q1: energy, materials but all stocks/sectors strong
 - . All sectors had a positive performance: our energy investments were up 50%
 - . Basket of Compounders and Basket of Value both outperformed
 - . Only 2 stocks have underperformed: Henkel and Leroy Seafood. Pandora also weak
- . Good start of 2019 but **still below last year's peak of EUR440** and our target of EUR450 for 2019 and EUR500 for 2020 on a non-recession scenario

THE LTIF CLASSIC IS BACK ON TRACK



The Macro economic outlook is marginally better

In SIA we try to identify the main macro risks to avoid investment mistakes and to help our micro analysis. We currently monitor 3 main risks:

- **Chinese economic recession.** We see better indicators in Q1... PMIs, excavators, infrastructure spending, housing inventories...
- Trade wars: the US-Chinese negotiations appear to be bearing fruits but we should watch the next US-Europe chapter
- Brexit. The chances of a softer Brexit are in our view higher.
- Other risks: Credit markets, some Developing Economies, ... but there is all ways a long list, nothing new

OUR CURRENT SCENARIO IS A MID CYCLE SLOWDOWN, NOT A RECESSION



The Stock Market does not look expensive

For most of the last decade we did track the valuation levels of the main geographies and sectors, globally, and in our last review we did not find relevant valuation bubbles

- The US is fairly valued (PER 17x, similar to LT median), but Europe and most emerging markets look cheap (excluding Brazil)
- Energy, Materials, Banks-financials and Health trade at a discount to converged valuations and surprisingly only the Industrial sector (excluding autos) is a somewhat expensive from a valuation perspective.
- In our view subsectors like autos and banks look cheap but are value traps

OVERALL THE STOCK MARKET IS NOT EXPENSIVE



We expect the LTIF Classic to continue doing 10% per annum, as per the last 17 years, not every year of course i.e. DOUBLING YOUR INVESTMENT EVERY 7 YEARS

- Energy (Oil) 10% weight of LTIF Classic, Mining (Copper) 10%; California Resources, Premier Oil, First Quantum, KAZ Minerals are the largest positions
- Salmon is another 10%, GriegSeafood, Leroy Seafood and Bakkafrost
- Basket of compounders (growth at a reasonable price). 1/3 of the Fund. Reckitt, Henkel, Visa, Sodexo, Medtronic, Grifols, Unilever, United Technologies are our main positions
- Basket of cheap value 1/3: Devro, Wienerberger, ING, Metso, Prysmian, Pandora, Apple, HeidelbergCement are the main holdings

THE FUND IS WELL BALANCED ACCROSS RISK CATEGORIES GEOGRAPHIES SECTORS



The LTIF Classic Must is a Holding Company

Reporting LTIF Classic as of 31.12.2018 (aggregated data in EUR)

Date	NAV	%
31.12.2016	397.5	19.9%
31.12.2017	408.8	2.9%
31.12.2018	348.2	-14.8%

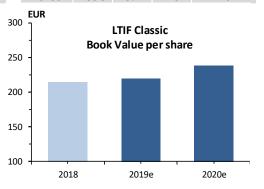
Year	EPS	%	P/E EPS		% D/E		MSCI	MSCI World
icai	LF3	/0	F/L	yield	World P/E	EPS yield		
2018	27.5		14.9	6.7%	15.6	6.4%		
2019e	31.4	12%	11.1	9.0%	14.3	7.0%		
2020e	35.7	14%	9.8	10.2%	13.0	7.7%		

Year	DPS	%	Div Vield	MSCI World Div. Yield
i cai	DI 3	DF3 /6 DIV. HE	Div. Helu	Div. Yield
2018	8.9		2.6%	2.7%
2019e	9.9	11%	2.8%	2.8%
2020e	10.7	8%	3.1%	3.0%

Year	BPS	%	P/B	MSCI World P/B
2018	215.2	5%	1.9	2.1
2019e	219.2	2%	1.6	2.1
2020e	238.9	9%	1.5	1.9







Our target for year end is EUR 450 per share, LT Intrinsic Value is EUR 667. Updated IRR is 14%, equivalent to a net 12-13% annual return on investment

Source: SIA Group / Bloomberg

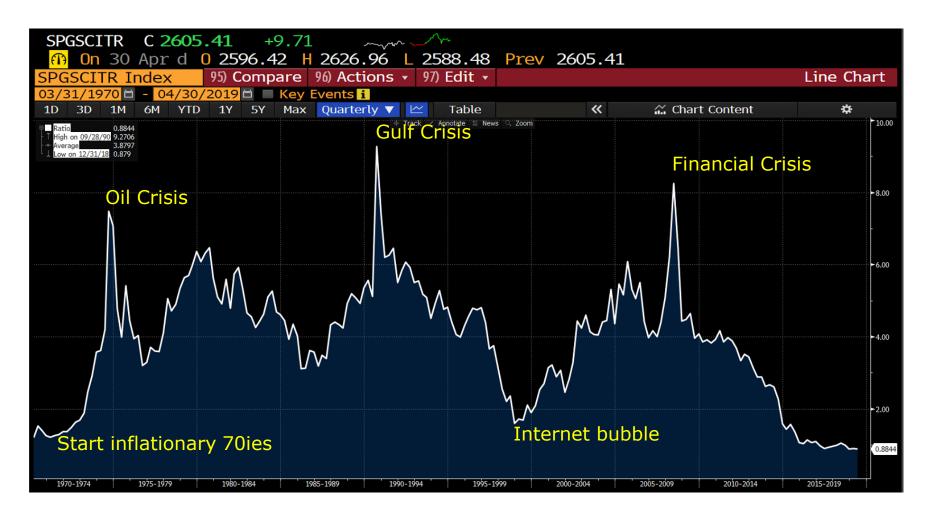


The LTIF Classic rotation is very low. Usually we fully buy/sell 2-3 stocks per year. Our target is to have around 30 stocks, good businesses with an honest management and most of them with a 3-4% weight in the portfolio.

- Profiting from the Q418 market collapse we bought two old friends: Metso and Prysmian, and a newcomer Thales.
- On valuation grounds we sold Viscofan (hot-dog casings) and MTU Aeroengines (airplane engines). We are selling with deep regret as both companies are just great
- On Strategic reassessment we sold Deutsche Post, Draegerwerk (medical respiration/anesthesia and safety equipment) and Premier Foods (UK Grocery)

THE STOCK MARKET IS DESIGNED TO TRANSFER MONEY FROM THE ACTIVE TO THE PATIENT





Source: Bloomberg

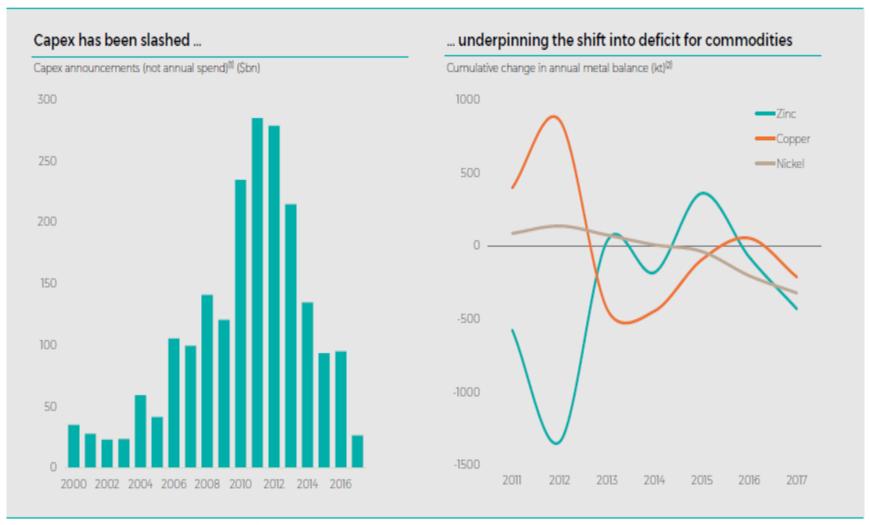


Bank of America Merrill Lynch

2018 Global Metals, Mining & Steel Conference

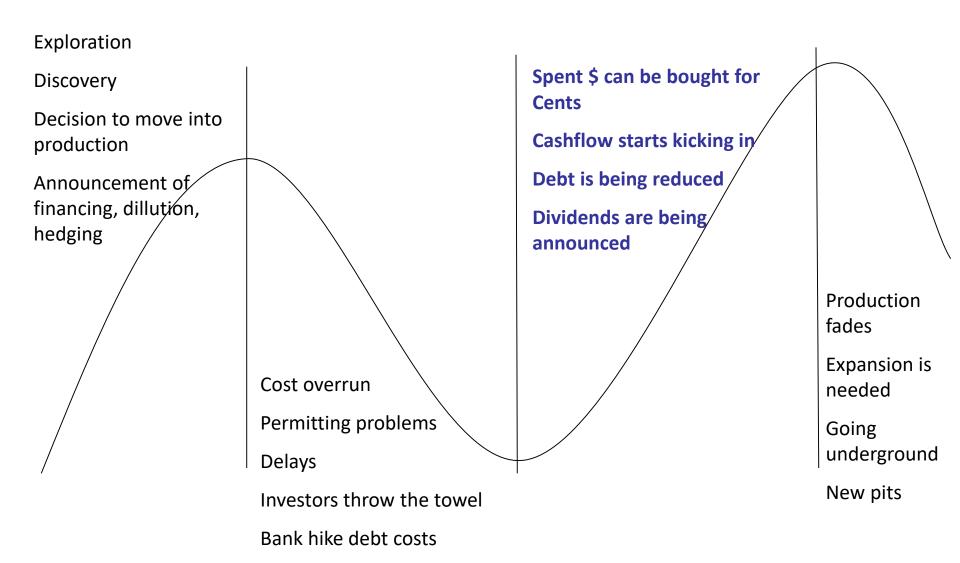
Most stuff already in deficit

GLENCORE













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LTIF (SIA) Classic, Stability A Cap, SRI and Natural Resources

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